**Lesson Plan (1 August- 17 November, 2018)**

**Lecturer Name: Dr. Ekta Anand, Commerce (Assistant Professor), S.D. College (Lahore), Ambala Cantt, Haryana (133001)**

**Joined on 30th July, 2018**

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| **Week** | **Date** | **M.Com(G&IT)** **I****Organisational Behaviour** | **M.Com (G)****I****Accounting for Managerial Decisions** | **M.Com (G)****II****Entrepreneurship****Development** | **M.Com (IT)****II****Operational Management** |
| **1** | **1-4 Aug, 2018** | **Organisational Behaviour: Concepts and Significance; Human Relations and Organisational Behaviour – Historical Development of Organisational Behaviour; Industrial Revolution; Scientific Management, The Human Relations Movements, Howthrone Studies; Meaning and Definitions of Organisational Behaviour; Features of OB;** | **Management Accounting: Meaning, objectives, nature, tools& techniques of management accounting; Installation of management accounting system** | **Entrepreneurship: concept, nature and scope;** | **Role and Scope of Operations Management, Operations Strategy, Operations Management as an Inter-Functional imperative.** |
| **2** | **6-11 Aug,****2018** | **Basic Assumptions; Contributing Disciplines to OB; Emergence of HR and OB, Approaches to Organisational Behaviour; Classical Approach; Neo-Classical; Modern approach; Scope of OB; Nature/Fundamental concepts of OB;** | **Role of management accountant. Management Information System**  | **factors affecting entrepreneurial growth;** | **Types and Characteristics of Manufacturing systems, Product Planning and Design: Operations and the Life Cycle,** |
| **3** | **13-18 Aug,2018** | **Nature of People; Nature of Organisations; Determinants of Organisational Behaviour; Significance of OB; Criticism.** | **Reporting: Objectives, types and methods of reporting, reporting needs at different levels of management;** | **major motives influencing an entrepreneur;** | **Developing New Products. Forecasting Demand: Forecasting methods, Forecast Errors.** |
| **4** | **20-25****Aug,2018** | **Personality: Concept and Definition of Personality; Major Determinants of Personality; Biological Contribution;** | **Designing and installation of a reporting system** | **Stress management; entrepreneurship development programs.** | **Plant Location: Factors & Quantitative Models, Plant Layout: Models & Techniques, Assembly Line Balancing.** |
| **5** | **27-31Aug,****1Sept,2018** | **Socialization; Culture; Situational Factors; Major Personality Attributes influencing Organisational Behaviour; Theories of Personality; Psychoanalytic Theory (Freud’s Theory); New Freudian Theories; Trait Theories;** | **Responsibility Accounting and Divisional Performance Measurement: Meaning, significance and fundamental aspects of responsibility accounting;** | **Small Enterprises: Definition, Classification- Characteristics, Ownership Structures.** | **Capacity Planning, Materials requirement planning: procedure, benefits and disadvantages. Scheduling: scheduling jobs on machines, control of schedules,** |
| **6** | **3-8 Sept, 2018** | **Social Learning Theory; The Self Theory; Need Theories; Holistic Theories; Personality and Organisational Behaviour.** | **Responsibility centers; Divisional performance evaluation: Measures of performance - Return on Investment vs. residual Income;** | **Market Survey and Opportunity Identification: starting a small scale industry, registration procedures,** | **scheduling in services, Introduction to Statistical Quality Control: Process Charts & Acceptance Sampling,** |
| **7** | **10-15****Sept,2018** | **Perception: Introduction; Nature and Importance of Perception, Meaning, definitions and process of Perception Perceptual Selectivity;** | **Methods and Problem of transfer pricing. Budgeting: Essentials of budgeting;** | **list of items reserved for small scale industry; assessment of demand and supply in potential areas of growth,** | **PERT and CPM,** |
| **8** | **17-22****Sept,2018** | **Internal Factors; External Factors;** | **Kinds of budgets; Budgetary control; Zero-base budgeting.** | **understanding business opportunity,** | **Application of OR techniques to Operations Management such as Transportation, Assignment, Sequencing.** |
| **9** | **24-29****Sept,2018** | **Distortion in Perception; Managerial Implications of Perception; Managing the Perception Process.** | **Standard Costing and Variance Analysis: Types of standards, Setting of standards and their revision;** | **considerations in product selection, data collection for setting up small ventures.** | **Inventory Management,** |
| **10** | **1-6****Oct,2018** | **Learning: Introduction; Definition; Theories of Learning; Classical Conditioning Theory; Operant or Instrument Conditioning Theory; Cognitive Learning Theory;** | **Variance analysis – Material, labour and overheads, control of variances.** | **Project Report Preparation: Managerial and Operational aspects of small business;** | **Planning and Control: Inventory concepts, Scope,** |
| **11** | **8-13****Oct,2018** | **Social Learning Theory; Modeling; Shaping Behaviour; Learning and Organisational Behaviour or Significance of Learning.** | **Marginal Costing and Break-even Analysis: Concept, Marginal costing versus absorption costing,** | **Human relations and performance in organization;** | **Objectives & Functions of Inventory Control, Classification of Inventories,** |
| **12** | **15-20****Oct,2018** | **Group Dynamics: Introduction, Meaning; Components of Group Dynamics; Group Norms; Group Role; Group Status; Group Size; Group Leadership;** | **Preparation of income statements, Break-even analysis & Cost-Profit- volume analysis;**  | **Institution supporting entrepreneurial growth.** | **Inventory costs concepts, Selective Inventory Control Systems.** |
| **13** | **22-27****Oct,2018** | **Group Composition; Proxemics and Group Dynamics;** | **Composite break-even-point, managerial applications of marginal costing.**  | **Environmental considerations** | **Inventory Control Models: Economic Order Quantity (EOQ) with & without shortages,** |
| **14** | **29-31Oct,****1-3Nov,****2018** | **Group Cohesiveness; Determinants of Cohesiveness;** | **Contemporary Issues in Management Accounting: Price level adjustment accounting;** | **Concept of ecology and environment, air, water and noise pollution standards and control.** | **EOQ under Fluctuating Demand, EOQ with Quantity discounts,** |
| **15** | **5-10****Nov,2018** | **Consequences of Group Cohesiveness; Relationship between Group Cohesiveness and Productivity.** | **Value chain analysis; Activity-based costing; Quality costing;**  | **Personal Protection Equipment (PPEs) for safety at work places.** | **Economic Production Quantity (EPQ), Fixed Order Cycle (FOC)** |
| **16** | **12-17****Nov,2018** | **Transactional Analysis: Introduction; Concept of T.A.; Scope of Transactional Analysis; Analysis of Self-awareness; Analysis of Ego States; Analysis of Life Positions; Analysis of Games; Analysis of Stroking, Benefits of Transactional Analysis.** | **Target and life cycle costing.** | **Revision and PPT from students.** | **Fixed Order Quantity (FOQ) Systems.** |